



Pro Way Development Winner of Sam's Club and SCORE Small Business Owners Award

Stamford, CT. December 2012

Laura Jacob, President of Pro Way Development, is proud to announce that she is the winner of one of two state awards to support small business growth and success by the Sam's Club Giving Program and national non-profit SCORE, who provided more than \$500,000 in supplies, training and holiday spirit to 102 U.S. small businesses (two in each state plus Washington, DC).

The grant will provide Pro Way Development with access and travel to a two-day educational event to help Pro Way implement strategies to grow its business. The 102 small businesses in the Sam's Club Holiday Giving campaign were chosen in part by local SCORE chapters based on each business's need and commitment to ongoing learning and growth.

Pro Way Development helps organizations assess and create sound human resource practices tied to business plans. Starting with an HR assessment, Pro Way Development creates customized solutions for all phases of the employee life cycle. In addition to traditional human resources functions Pro Way Development creates customized employee development and training programs to drive business results.

Laura Jacob, President of Pro Way Development has worked with organizations ranging from small businesses to Fortune 1000 companies. Laura Jacob also serves as adjunct faculty at the University of Bridgeport in Stamford, CT teaching undergraduate and graduate business courses. In addition she holds a bachelor's degree in Psychology from the University of Toronto, a master's degree in Industrial Relations from Queen's University in Kingston, Ontario, and a number of professional certifications.



Laura is a member the national and local chapters of Society for Human Resource Management and is licensed to sell life and health insurance. Recently she was also named as one of Fairfield County's Top 40 executives under 40 for her work as the President of Pro Way Development.

"Working with SCORE has provided a foundation to help my business grow," said Laura Jacob, owner of Pro Way Development. "I am flattered and excited by the award, the upcoming training, and the access to tools for my business from Sam's Club."

Does your business need plans to hire, manage and motivate employees? Call Laura Jacob at 203.961.0227, laura@prowaydevelopment.com or www.prowaydevelopment.com